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1. The head of the Eastern Sales Office (Disp O) at Zeiss Jena, Gerhart Rommel, accompanied by Dr. Buch (fnu) and other technicians of the plant, participated in an exhibition of East German industrial and technical products in Bucharest, Rumania, from 1 through 14 July 1952.

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2.

a. Zeiss received practically no Rumanian orders at the exhibition.

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b. [] request of the Rumanian Government and of state import agencies
[] be given a list of Rumanian import requirements for the year
1953 was not granted.

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c. Every item offered to the Rumanian state import agency, Technoimport, is reported by that agency to Moscow. Orders can only be placed by Technoimport after prior approval by Moscow.

d. Zeiss' economic position in Rumania is extremely weak. This can be attributed to the control exerted by Moscow over Rumanian purchases and, more directly, to competition from Russia. [] the USSR now has an absolute monopoly on delivery of motion picture sound-track apparatus in all satellite countries. The Russians obtained the manufacturing process for this equipment from the Zeiss works.

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